





# Overview

Whole Numbers

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Alle



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## Revenue

**20.356.434**

LY: 12.981.811,0

YoY: **56,8 %**

## Gross Profit

**26.123.451**

LY: 19.385.294,0

YoY%: **34,8 %**

## Gross Margin

**128 %**

LY: 149,3 %

YoY%: **-14,1 %**

## EBIT

**21.089.968**

LY: 18.938.308

YoY%: **11,4 %**

## EBITDA

**21.089.968**

LY: 18.738.308

YoY%: **12,6 %**

## Result

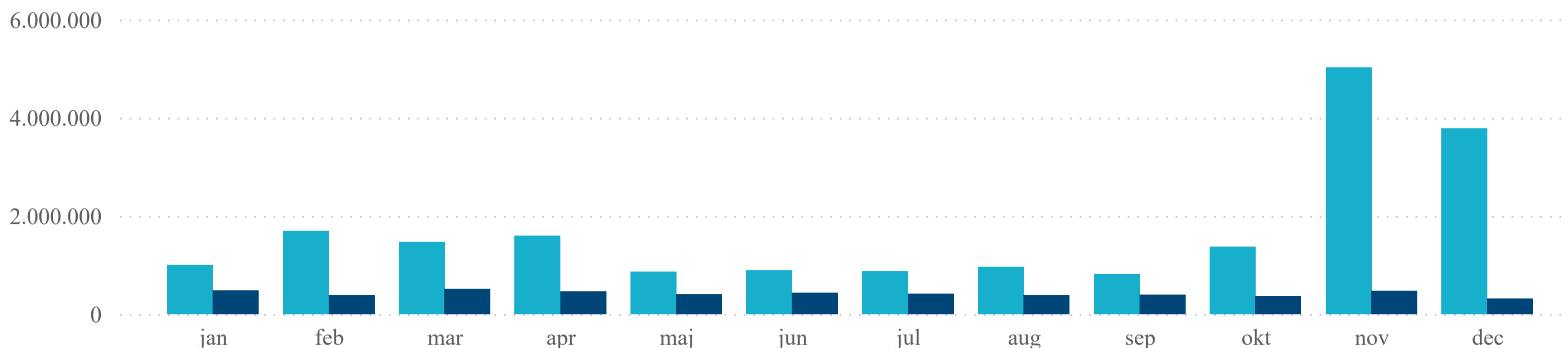
**9.555.934**

LY: 5.931.342

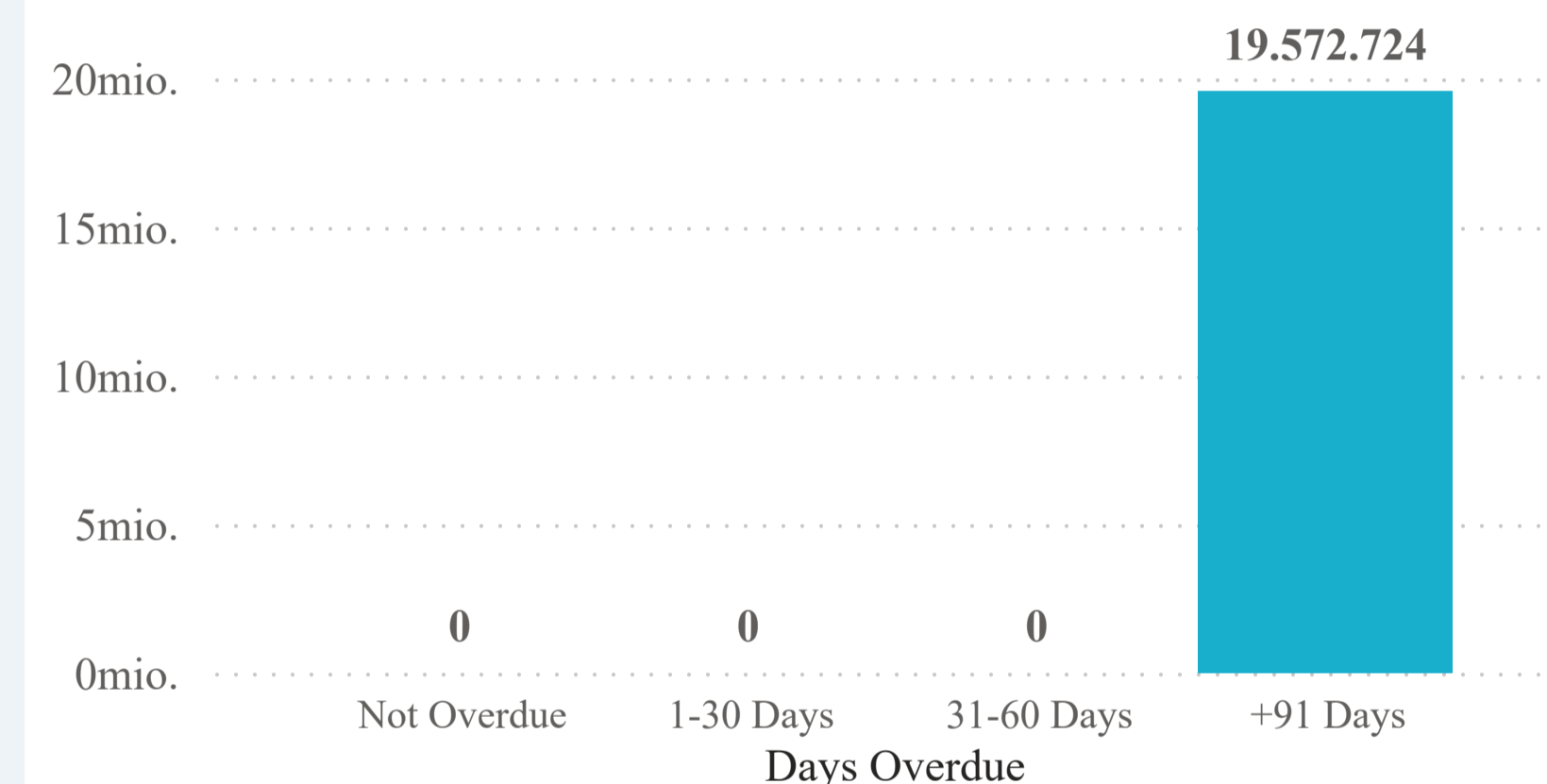
YoY%: **61,1 %**

## Revenue vs. OPEX

● Revenue ● OPEX (Abs. value)

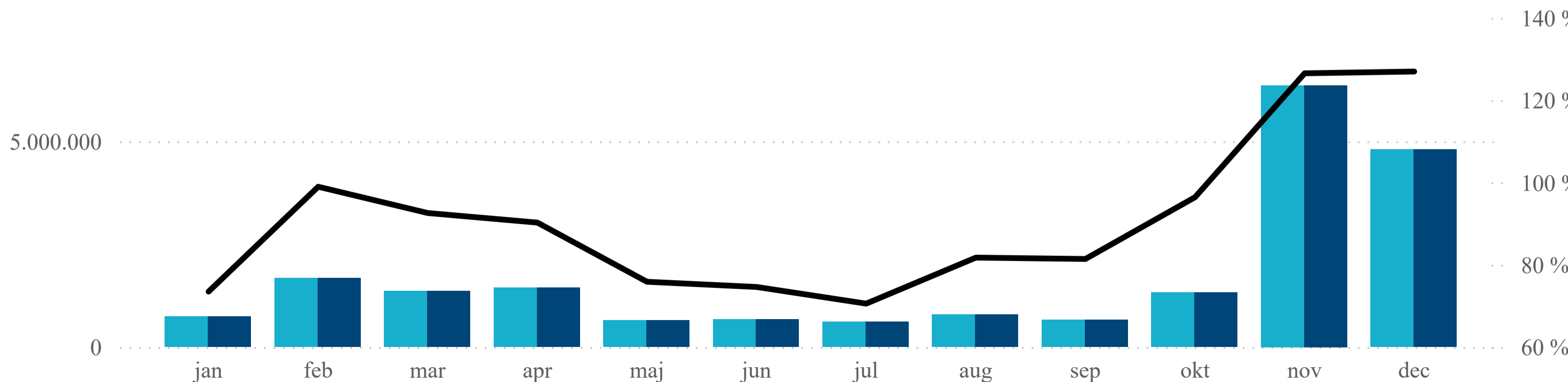


## Receivables

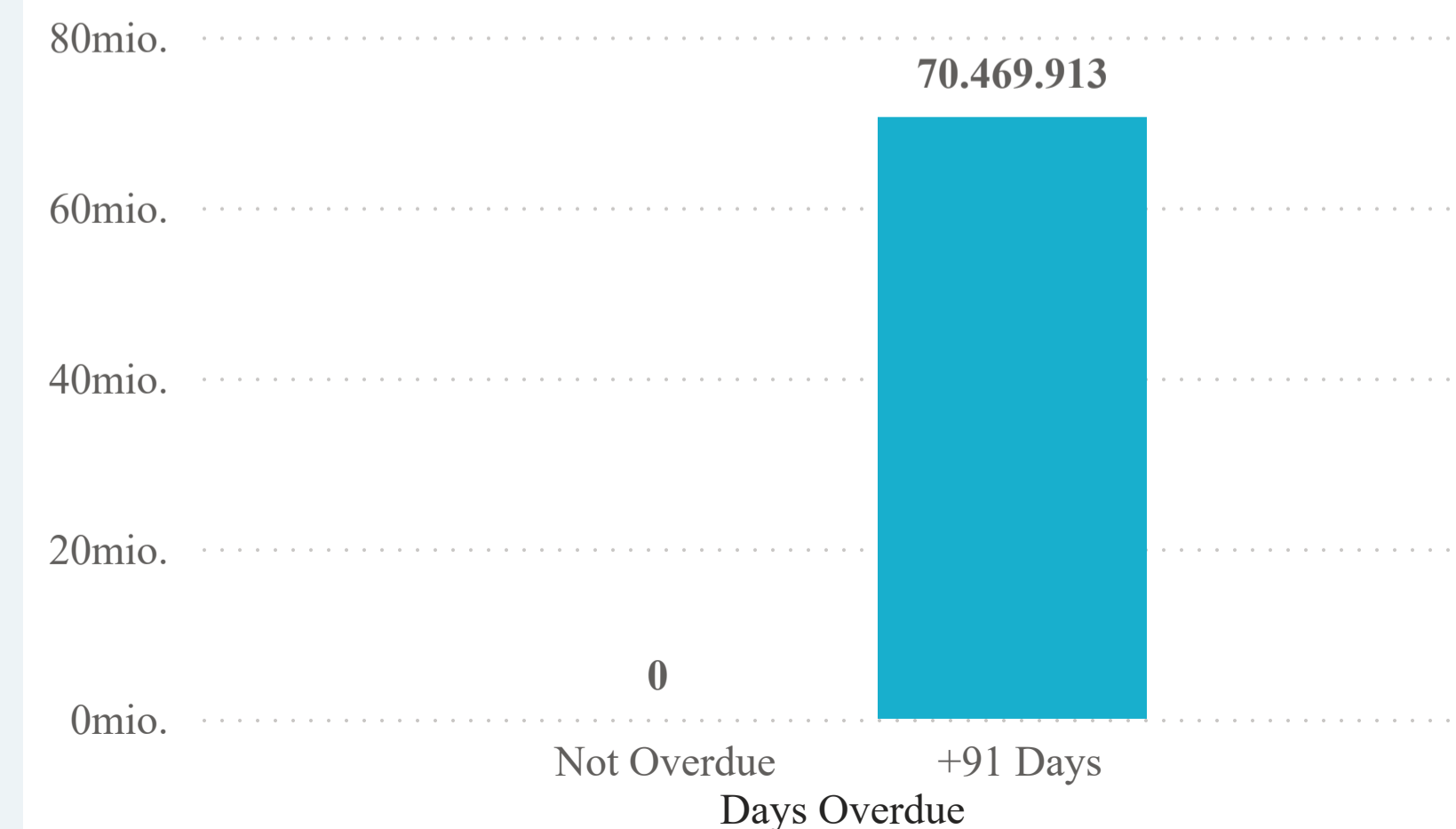


## EBIT and EBITDA

● EBIT ● EBITDA ● EBIT Margin



## Payables





# Profit & Loss

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**Revenue**  
**20.356.434**

LY: 12.981.811,0  
YoY%: 56,8 %

**COGS**  
**-5.767.017**

LY: -6.403.483,0  
YoY%: -9,9 %

**Result**  
**9.555.934**

LY: 5.931.342,0  
YoY%: 61,1 %

**EBIT**  
**21.089.968**

LY: 18.938.308  
YoY%: 11,4 %

**EBIT Margin**  
**104 %**

LY: 145,9 %  
YoY%: -29,0 %

**EBITDA**  
**21.089.968**

LY: 18.738.308  
YoY%: 12,6 %

	Selected Period			YTD			YTD LY			LY		
	Real	LY	YoY	Real	LY	YoY	Real	LY	YoY	Real	LY	YoY
⊕ 01000-OMSÆTNING	20,356,434	12,981,811	7,374,623	20,356,434	12,981,811	7,374,623	12,981,811	6,194,825	6,786,986	12,981,811	6,194,825	6,786,986
⊕ 02000-VAREFORBRUG	-5,767,017	-6,403,483	636,466	-5,767,017	-6,403,483	636,466	-6,403,483	-4,730,309	-1,673,174	-6,403,483	-4,730,309	-1,673,174
<b>Gross Profit</b>	<b>14,589,417</b>	<b>6,578,328</b>	<b>8,011,089</b>	<b>14,589,417</b>	<b>6,578,328</b>	<b>8,011,089</b>	<b>6,578,328</b>	<b>1,464,516</b>	<b>5,113,812</b>	<b>6,578,328</b>	<b>1,464,516</b>	<b>5,113,812</b>
<b>Gross Margin</b>	<b>71.7 %</b>	<b>50.7 %</b>	<b>108.6 %</b>	<b>71.7 %</b>	<b>50.7 %</b>	<b>108.6 %</b>	<b>50.7 %</b>	<b>23.6 %</b>	<b>75.3 %</b>	<b>50.7 %</b>	<b>23.6 %</b>	<b>75.3 %</b>
⊕ 03000-PERSONALEOMKOSTNINGER	-3,090,000	-10,000	-3,080,000	-3,090,000	-10,000	-3,080,000	-10,000	-12,000	2,000	-10,000	-12,000	2,000
⊕ 03600-MARKEDSFØRINGSOMKOSTNINGER	-329,811	-235,705	-94,106	-329,811	-235,705	-94,106	-235,705	-209,600	-26,105	-235,705	-209,600	-26,105
⊕ 04000-AUTODRIFT PERSONBILER	-	-8,000	8,000	-	-8,000	8,000	-8,000	-	-8,000	-8,000	-	-8,000
⊕ 04200-VAREBILER	-	-37,481	37,481	-	-37,481	37,481	-37,481	-48,492	11,011	-37,481	-48,492	11,011
⊕ 04400-MASKINER	-	-79,000	79,000	-	-79,000	79,000	-79,000	-72,000	-7,000	-79,000	-72,000	-7,000
⊕ 05000-LOKALEOMKOSTNINGER	-887,581	-8,000	-879,581	-887,581	-8,000	-879,581	-8,000	-9,600	1,600	-8,000	-9,600	1,600
⊕ 05600-ADMINISTRATIONSOMKOSTNINGER	-726,092	-68,800	-657,292	-726,092	-68,800	-657,292	-68,800	-57,600	-11,200	-68,800	-57,600	-11,200
<b>OPEX</b>	<b>-5,033,483</b>	<b>-446,986</b>	<b>-4,586,497</b>	<b>-5,033,483</b>	<b>-446,986</b>	<b>-4,586,497</b>	<b>-446,986</b>	<b>-409,292</b>	<b>-37,694</b>	<b>-446,986</b>	<b>-409,292</b>	<b>-37,694</b>
⊕ 06000-AFSKRIVNINGER	-	-200,000	200,000	-	-200,000	200,000	-200,000	-240,000	40,000	-200,000	-240,000	40,000
<b>Resultat</b>	<b>9,555,934</b>	<b>5,931,342</b>	<b>3,624,592</b>	<b>9,555,934</b>	<b>5,931,342</b>	<b>3,624,592</b>	<b>5,931,342</b>	<b>815,224</b>	<b>5,116,118</b>	<b>5,931,342</b>	<b>815,224</b>	<b>5,116,118</b>



# Profit & Loss

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Revenue

**20.356.434**

LY: 12.981.811,0

YoY%: 56,8 %

COGS

**-5.767.017**

LY: -6.403.483,0

YoY%: -9,9 %

Result

**9.555.934**

LY: 5.931.342,0

YoY%: 61,1 %

EBIT

**21.089.968**

LY: 18.938.308

YoY%: 11,4 %

EBIT Margin

**104 %**

LY: 145,9 %

YoY%: -29,0 %

EBITDA

**21.089.968**

LY: 18.738.308

YoY%: 12,6 %

name

Mellem virksomhed

Mindre virksomhed

Stor virksomhed

Selected Period

Selected Period

Selected Period

Selected Period

Real

LY

YoY

Real

LY

YoY

Real

LY

YoY

Real

LY

YoY

⊕ 01000-OMSÆTNING

20,356,434

12,104,149

8,252,285

-

617,387

-617,387

-

96,063

-96,063

-

164,212

-164,212

⊕ 02000-VAREFORBRUG

-5,767,017

-5,814,624

47,607

-

-425,779

425,779

-

-55,670

55,670

-

-107,410

107,410

**Gross Profit**

**14,589,417**

**6,289,525**

**8,299,892**

-

**191,608**

**-191,608**

-

**40,393**

**-40,393**

-

**56,802**

**-56,802**

**Gross Margin**

**71.7 %**

**52.0 %**

**100.6 %**

-

**31.0 %**

**31.0 %**

-

**42.0 %**

**42.0 %**

-

**34.6 %**

**34.6 %**

⊕ 03000-PERSONALEOMKOSTNINGER

-3,090,000

-10,000

-3,080,000

-

-

-

-

-

-

-

-

-

⊕ 03600-MARKEDSFØRINGSOMKOSTNINGER

-329,811

-235,705

-94,106

-

-

-

-

-

-

-

-

-

⊕ 04000-AUTODRIFT PERSONBILER

-

-8,000

8,000

-

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-

-

-

⊕ 04200-VAREBILER

-

-37,481

37,481

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⊕ 04400-MASKINER

-

-79,000

79,000

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⊕ 05000-LOKALEOMKOSTNINGER

-887,581

-8,000

-879,581

-

-

-

-

-

-

-

-

-

⊕ 05600-ADMINISTRATIONSOMKOSTNINGER

-726,092

-68,800

-657,292

-

-

-

-

-

-

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-

-

**OPEX**

**-5,033,483**

**-446,986**

**-4,586,497**

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-

⊕ 06000-AFSKRIVNINGER

-

-200,000

200,000

-

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-

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-

-

-

-

-

**Resultat**

**9,555,934**

**5,642,539**

**3,913,394**

-

**191,608**

**-191,608**

-

**40,393**

**-40,393**

-

**56,802**

**-56,802**



# Profit & Loss Month

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Revenue Month

**20.356.434**

LY: 12.981.811,0

YoY: 56,8 %

Revenue YTD

**20.356.434**

LY: 12.981.811,0

YoY%: 56,8 %

Gross Profit

**26.123.451**

LY: 19.385.294,0

YoY%: 34,8 %

Gross Margin

**128 %**

LY: 149,3 %

YoY%: -14,1 %

EBIT

**21.089.968**

LY: 18,9mio.

YoY%: 11,4 %

Result

**9.555.934**

LY: 5,9mio.

YoY%: 61,1 %

	jan		feb		mar		apr		maj		jun	
	Real	LY	Real	LY	Real	LY	Real	LY	Real	LY	Real	LY
⊕ 01000-OMSÆTNING	1,003,742	245,476	1,690,169	374,753	1,473,555	459,026	1,599,520	1,970,073	860,330	464,688	895,806	1,030,541
⊕ 02000-VAREFORBRUG	-215,424	-142,460	-367,724	-263,948	-400,230	-330,064	-311,835	-862,718	-194,638	-245,781	-208,324	-569,196
<b>Gross Profit</b>	<b>788,318</b>	<b>103,016</b>	<b>1,322,445</b>	<b>110,805</b>	<b>1,073,325</b>	<b>128,962</b>	<b>1,287,685</b>	<b>1,107,355</b>	<b>665,692</b>	<b>218,907</b>	<b>687,482</b>	<b>461,345</b>
<b>Gross Margin</b>	<b>78.5 %</b>	<b>42.0 %</b>	<b>78.2 %</b>	<b>29.6 %</b>	<b>72.8 %</b>	<b>28.1 %</b>	<b>80.5 %</b>	<b>56.2 %</b>	<b>77.4 %</b>	<b>47.1 %</b>	<b>76.7 %</b>	<b>44.8 %</b>
⊕ 03000-PERSONALEOMKOSTNINGER	-257,500	-2,000	-257,500	-1,000	-257,500	-1,000	-257,500	-1,000	-257,500	-1,000	-257,500	-1,000
⊕ 03600-MARKEDSFØRINGSOMKOSTNINGER	-40,286	-44,789	-39,430	-38,238	-37,954	-29,670	-33,440	-22,987	-24,004	-21,236	-10,156	-20,892
⊕ 04000-AUTODRIFT PERSONBILER	-	-	-	-	-	-	-	-	-	-	-	-
⊕ 04200-VAREBILER	-	-3,214	-	-4,562	-	-2,351	-	-5,416	-	-2,462	-	-471
⊕ 04400-MASKINER	-	-8,000	-	-11,000	-	-12,000	-	-8,000	-	-8,000	-	-8,000
⊕ 05000-LOKALEOMKOSTNINGER	-104,324	-1,600	-52,306	-800	-91,318	-800	-90,151	-800	-69,381	-800	-96,648	-800
⊕ 05600-ADMINISTRATIONSOMKOSTNINGER	-79,693	-6,400	-36,241	-8,800	-123,134	-9,600	-87,019	-6,400	-51,554	-6,400	-71,698	-6,400
<b>OPEX</b>	<b>-481,803</b>	<b>-66,003</b>	<b>-385,476</b>	<b>-64,400</b>	<b>-509,905</b>	<b>-55,421</b>	<b>-468,110</b>	<b>-44,603</b>	<b>-402,438</b>	<b>-39,898</b>	<b>-436,002</b>	<b>-37,563</b>
⊕ 06000-AFSKRIVNINGER	-	-20,000	-	-20,000	-	-20,000	-	-20,000	-	-20,000	-	-20,000
<b>Resultat</b>	<b>306,515</b>	<b>17,013</b>	<b>936,969</b>	<b>26,405</b>	<b>563,420</b>	<b>53,541</b>	<b>819,575</b>	<b>1,042,752</b>	<b>263,254</b>	<b>159,009</b>	<b>251,480</b>	<b>403,782</b>



# Profit & Loss Budget

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Revenue Month

**20.356.434**

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YoY: 56,8 %

Revenue YTD

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Gross Profit

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Gross Margin

**128 %**

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Result

**9.555.934**

LY: 5,9mio.

YoY%: 61,1 %

jan

feb

mar

apr

maj

	jan		feb		mar		apr		maj		Real
	Real	Bud.	Real	Bud.	Real	Bud.	Real	Bud.	Real	Bud.	Real
⊕ 01000-OMSÆTNING	1,003,742	-75,462	1,690,169	-131,361	1,473,555	-50,000	1,599,520	-50,000	860,330	-50,000	895,80
⊕ 02000-VAREFORBRUG	-215,424	-	-367,724	-	-400,230	-	-311,835	-	-194,638	-	-208,32
<b>Gross Profit</b>	<b>788,318</b>	<b>-75,462</b>	<b>1,322,445</b>	<b>-131,361</b>	<b>1,073,325</b>	<b>-50,000</b>	<b>1,287,685</b>	<b>-50,000</b>	<b>665,692</b>	<b>-50,000</b>	<b>687,48</b>
<b>Gross Margin</b>	<b>78.5 %</b>	<b>100.0 %</b>	<b>78.2 %</b>	<b>100.0 %</b>	<b>72.8 %</b>	<b>100.0 %</b>	<b>80.5 %</b>	<b>100.0 %</b>	<b>77.4 %</b>	<b>100.0 %</b>	<b>76.7 %</b>
⊕ 03000-PERSONALEOMKOSTNINGER	-257,500	-	-257,500	-	-257,500	-	-257,500	-	-257,500	-	-257,50
⊕ 03600-MARKEDSFØRINGSOMKOSTNINGER	-40,286	-	-39,430	-	-37,954	-	-33,440	-	-24,004	-	-10,15
⊕ 05000-LOKALEOMKOSTNINGER	-104,324	-	-52,306	-	-91,318	-	-90,151	-	-69,381	-	-96,64
⊕ 05600-ADMINISTRATIONSOMKOSTNINGER	-79,693	-	-36,241	-	-123,134	-	-87,019	-	-51,554	-	-71,69
<b>OPEX</b>	<b>-481,803</b>	<b>-</b>	<b>-385,476</b>	<b>-</b>	<b>-509,905</b>	<b>-</b>	<b>-468,110</b>	<b>-</b>	<b>-402,438</b>	<b>-</b>	<b>-436,00</b>
<b>Resultat</b>	<b>306,515</b>	<b>-75,462</b>	<b>936,969</b>	<b>-131,361</b>	<b>563,420</b>	<b>-50,000</b>	<b>819,575</b>	<b>-50,000</b>	<b>263,254</b>	<b>-50,000</b>	<b>251,48</b>



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⊕ 11000-MATERIELLE ANLÆGSAKTIVER	-8,297	-8,297	-8,297	-8,297	-8,297	-8,297	-8,297	-8,297	-8,297	-8,297	-8,297	-8,297
⊕ 16000-OMSÆTNINGSAKTIVER	-67,333,425	-69,559,900	-70,315,342	-71,497,532	-72,042,174	-72,461,176	-72,982,211	-73,547,470	-74,287,764	-75,194,486	-78,686,067	-81,280,537
<b>Aktiver</b>	<b>-67,341,723</b>	<b>-69,568,197</b>	<b>-70,323,639</b>	<b>-71,505,829</b>	<b>-72,050,472</b>	<b>-72,469,473</b>	<b>-72,990,508</b>	<b>-73,555,767</b>	<b>-74,296,061</b>	<b>-75,202,784</b>	<b>-78,694,364</b>	<b>-81,288,834</b>
⊕ 20100-EGENKAPITAL	89,723	89,723	89,723	89,723	89,723	89,723	89,723	89,723	89,723	89,723	89,723	89,723
⊕ 22000-KORTFRISTET GÆLD	59,142,122	60,299,128	60,358,650	60,588,765	60,737,654	60,772,675	60,862,491	60,933,278	61,357,406	61,447,654	62,059,446	62,382,314
⊕ 27000-SKYLDIG LØN	132,500	265,000	397,500	530,000	662,500	795,000	927,500	1,060,000	1,192,500	1,325,000	1,457,500	1,590,000
<b>Passiver</b>	<b>222,223</b>	<b>354,723</b>	<b>487,223</b>	<b>619,723</b>	<b>752,223</b>	<b>884,723</b>	<b>1,017,223</b>	<b>1,149,723</b>	<b>1,282,223</b>	<b>1,414,723</b>	<b>1,547,223</b>	<b>1,679,723</b>



# Customer Aging

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Total

159

Not Overdue

103

1-30 Days

82

31-60 Days

14

61-90 Days

0

+91 Days

155

Customer

+91 Days

Total

Customer	+91 Days	Total
+ Skagen Designs Ltd.	524.119	524.119
+ Rains A/S	455.613	455.613
+ Knud Holscher Design A/S	444.031	444.031
+ Lindex AB	435.411	435.411
+ Husqvarna AB	428.765	428.765
+ B&O PLAY by Bang & Olufsen	423.509	423.509
+ Cheap Monday	413.700	413.700
+ Fjällräven International AB	391.235	391.235
+ Skanska AB	381.508	381.508
+ Clas Ohlson AB	377.240	377.240
+ Nudie Jeans Co	375.000	375.000
+ House Doctor A/S	364.844	364.844
+ Filippa K AB	359.700	359.700
+ Axfood AB	357.220	357.220
+ Thule Group AB	344.710	344.710
+ Mustad Longline AS	335.470	335.470
+ Björn Borg AB	326.695	326.695
+ Mathias Møller	285.890	285.890
+ Hummel A/S	280.969	280.969
+ Kamstrup A/S	269.280	269.280
+ NetEnt AB	246.249	246.249
+ Normal A/S	239.558	239.558
+ AstraZeneca AB	235.515	235.515
+ Gunnebo AB	235.079	235.079
+ Handicare Group AB	226.964	226.964
<b>Total</b>	<b>14.986.271</b>	<b>14.986.271</b>



# Vendor Aging

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Total

8

Not Overdue

5

1-30 Days

0

31-60 Days

0

61-90 Days

0

+91 Days

8

Vendor	+91 Days	Total
<input type="checkbox"/> <b>Fodboldbutikken A/S</b>	<b>13.779.046,25</b>	<b>13.779.046,25</b>
<input type="checkbox"/> 108290	1.286.657,50	<b>1.286.657,50</b>
<input type="checkbox"/> 108291	1.206.875,00	<b>1.206.875,00</b>
<input type="checkbox"/> 108296	1.826.898,75	<b>1.826.898,75</b>
<input type="checkbox"/> 108297	1.307.772,50	<b>1.307.772,50</b>
<input type="checkbox"/> 108298	825.320,00	<b>825.320,00</b>
<input type="checkbox"/> 108299	1.207.030,00	<b>1.207.030,00</b>
<input type="checkbox"/> 108300	1.017.517,50	<b>1.017.517,50</b>
<input type="checkbox"/> 108301	1.150.280,00	<b>1.150.280,00</b>
<input type="checkbox"/> 108302	1.017.517,50	<b>1.017.517,50</b>
<input type="checkbox"/> 108303	982.985,00	<b>982.985,00</b>
<input type="checkbox"/> 108304	1.950.192,50	<b>1.950.192,50</b>
<input type="checkbox"/> <b>Padelshoppen A/S</b>	<b>6.361.541,25</b>	<b>6.361.541,25</b>
<input type="checkbox"/> <b>Schmeichel Møbler A/S</b>	<b>4.261.771,25</b>	<b>4.261.771,25</b>
<input type="checkbox"/> <b>Tennisbutikken A/S</b>	<b>1.288.337,50</b>	<b>1.288.337,50</b>
<b>Total</b>	<b>25.690.696,25</b>	<b>25.690.696,25</b>



2023-1

Total

⊕ 01000-OMSÆTNING	-706,823	-706,823
<b>Resultat</b>	<b>-706,823</b>	<b>-706,823</b>

